



**Our track record of success and the testimonials of our clients speak to the dedication of our professionals and their commitment to delivering value to each client that we serve.**

– TJ Sponsel  
Managing Director  
McGuire Sponsel



## Solutions for CPA Firms

*McGuire Sponsel partners with CPAs to enhance their client relationships through innovative tax and financing solutions. We are committed to our partners and clients and intently focused on their needs. Every engagement is methodically approached in order to apply proven specialized consulting solutions designed to bring identifiable, quantifiable and reliable value to clients.*



### Cost Segregation

Cost segregation reclassifies assets to maximize personal property, optimizing depreciation deductions and resulting in substantial cash flow benefits. A successful cost segregation study requires an understanding of the complexities of the tax code and the materials and methods of construction design.



### Credits & Incentives

We help negotiate economic incentives packages for companies that are creating new jobs, making investments in real estate, or purchasing equipment. We connect the growth plans of our clients with local and state incentives to reduce costs and add dollars to the bottom line.



### Financing Advisory

Our financing services can save your clients' money when entering into or terminating interest rate swaps with banks and negotiating a refinancing opportunity or new debt. McGuire Sponsel is registered with the SEC and MSRB as an Independent Registered Municipal Advisor.



### IC-DISC

An Interest Charge Domestic International Sales Corporation provides permanent tax savings opportunities for qualifying U.S. exporters. Many owner managed exporting businesses can realize substantial tax savings by forming an IC-DISC.



### Research & Development Tax Credits

Both federal and state research and development tax credits reward companies based on their investment in developing new products and processes. Our professionals combine an understanding of tax law with engineering disciplines to conduct retroactive studies, current year engagements, and risk advisory services.