

# Derivatives & Debt Advisory



McGuire Sponsel provides independent, objective and informed advice to those that are currently in an interest rates swap, looking to terminate a swap or have a floating rate loan and will be entering into a swap in the future. We help save clients' time and money by negotiating their interest rate swaps with their existing or new banking partners.

Our team provides the education desired to ensure that board members, management and staff have the desired level of understanding of the mechanics, risks and benefits associated with interest rate hedging solutions. Our objectives, however, always remain the same - add value for our clients through education, better transaction execution, increased transparency and improved risk management.



# How Can McGuire Sponsel Help?

Whether we are negotiating an interest rate swap, a refinancing opportunity or negotiating new debt, saving our clients' money and time is our number one priority.

## Derivatives Advisory

As an independent advisor, McGuire Sponsel brings efficiencies and price transparency to a company's derivative transactions. We coordinate with your financial partners to ensure appropriate pricing and structure of derivative transactions - allowing you to focus on other aspects of your company.

## Debt Advisory

Businesses often do not have time to determine which lenders are best suited to partner with its vision. Having developed relationships with lending institutions across the country, we can negotiate the best debt structure, with the lowest interest rate and least restrictive covenants for our clients.

## Advisory Services

- Negotiation of terms and interest rates
- Structuring and bidding
- Monitoring and performance evaluation
- Refinance on existing loan
- Review of current bank terms & structure

*\*McGuire Sponsel is a registered Municipal Finance & Swap Advisor with the Securities Exchange Commission (SEC) and the Municipal Securities Rulemaking Board (MSRB).*



Cost Segregation

IC-DISC

Credits &  
Incentives

R&D  
Tax Credits

Derivatives &  
Debt Advisory