

Tool & Die Manufacturer

Client Profile

McGuire Sponsel's team identified an opportunity for a high tech US tool and die shop. The closely held business had approximately \$10 million in annual revenues, and expected a growing volume of international customers.

Focused on managing a growing business, the client had not yet considered international tax incentives. Seeing trending international sales, our team suggested an IC-DISC.

Our Process

McGuire Sponsel's team provided the client with a turn-key solution for setting up, maintaining, and maximizing the tax savings from the IC-DISC. Our team now performs a detailed annual transaction-by-transaction analysis, maximizing IC-DISC tax savings each year.

The Results

In order to help the client realize immediate benefit, McGuire Sponsel's team helped setup the IC-DISC during the middle of the client's tax year. With the new IC-DISC in place for just half of the first tax year, the client still saved nearly \$15,000 in federal income tax. As a result of growth in international sales, annual tax savings from the IC-DISC grew to \$100,000 by year four.

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