

Laboratory Equipment Manufacturer

Client Profile

McGuire Sponsel's team identified an opportunity for a US manufacturer of life science laboratory and medical refrigeration equipment. The closely held business had approximately \$25 million in annual revenues, including \$6 million in international sales. The client had experienced sustained growth in international revenues, but had not yet considered forming an IC-DISC.

Our Process

McGuire Sponsel's team provided a turn-key solution for setting up, maintaining, and maximizing the value received from the IC-DISC. Our team now performs a detailed annual transaction-by-transaction analysis, maximizing IC-DISC tax savings each year.

The Results

In the first full year after forming an IC-DISC, the client saved nearly \$150,000 in federal income tax. Savings resulting from the IC-DISC in the first four years totaled nearly \$700,000.

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